

C O R N E L L
**BUSINESS & TECHNOLOGY
PARK**



Why Is The Park The Hottest Spot For Your Company?

We must be doing something right - we're home to over 80 companies, 24 buildings and 1,600 happy employees.

Find out what the Park's beautiful offices, modern labs, high-tech clean rooms and efficient assembly space can offer to your company.

The Prestige You Deserve

- Some of Ithaca's most notable companies have made the Park their home.
- The quality of the Park says something about them, and about you.
- Young company? The Cornell Business & Technology Park address adds value and credibility to your reputation.
- We're a place you can be proud to bring your customers, your peers, your employees.

Happy Employees

- Free parking at your door. Easy to get to - no more traffic hassles.
- Errands at lunch time are a breeze. Convenient to home, shopping, the doctor - even the kid's schools and day-care.
- Next door to the Ithaca airport - great for you and your customers.

Room To Grow

- Not quite sure how fast your business will grow? Our space is the most flexible around. Rent a room, a suite, or a building. Take space as you grow, or give it up as you shrink.
- Plus, the Park offers more than just space... we'll help you grow your business, with extensive business network introductions and relationships to providers of venture capital.

Quick and Easy

- In a hurry to get into a new building? We've done this a lot! We have the experience and track record to help you get up fast. We'll even help with the government approvals you need. Plus, the environmental work is already done.
- Small company? We're the easiest place for you to locate. Leases in some buildings run as short as one year and have just one monthly payment -- no extra charge for utilities or maintenance. You won't feel alone - there are lots of young companies here.

A Great Place to Work

- Right in the Park there's: | Exercise facility with lockers, showers, pool | Child-care center | Wooded jogging/walking trails | Marriott hotel & conference room | CFCU Credit Union membership | Broadband internet service | Beautiful ponds and pavilions | Federal Express office | US Post Office | Accountants | Free parking at your door
- Near the Park there's: | YMCA with discount program for Park employees | Northeast elementary school | DeWitt Jr. High School | Ithaca Country Club | Cornell Golf Course | Conference center | Restaurants | Banks | Ithaca's main shopping Mall | The area's finest single-family homes | Apartments and modest homes | Automobile services

Value

- Quality doesn't have to be expensive. Rents in the Park start at about \$10/SF/Yr.
- Looking for a building site with road and utilities? Our ground leases are about \$8,000/year/acre - you don't have to tie up your capital in the land.

A Secure Investment

- Before you invest in that building... what will the neighborhood be like in 20 years? Our prime, northeast Ithaca location will help your investment grow faster than anywhere else in the area.
- Construct a building anywhere else and you can build the Taj Mahal - but your neighbor could put up a dump. Not in the Park! Our quality control protects your investment.

The Cornell Connection

- Cornell University is one of the world's leading universities in research and scholarship. The Park's mission is to help you take advantage of the resources that Cornell can offer to your business.
- Equipment? Student interns? Faculty consultants? Research? Collaboration? Seminars? Library access? The Park's university staff can help you get it.

We're For Real

- We're not just a bunch of drawings, plans and promises.
- Office? Lab? Clean room? Assembly? You tell us what you want ...we'll show it to you. You don't have to only imagine what your space will look like.

A Great Place To Live

- Ithaca, New York - "America's favorite little city" - is a great place to grow your business and your family.
- We have some of the nation's top public schools.
- www.visitithaca.com

For More Information

- Visit: www.cornellBTP.com
- Phone: 607.266.7866
- Email: jem21@cornell.edu

Cornell Business & Technology Park, a project of Cornell University

©2005 Cornell University. All rights reserved.

C O R N E L L
**BUSINESS & TECHNOLOGY
PARK**



Services & Amenities

For Your Business

- Flexible space size and leases
- Marriott Courtyard hotel with an exercise facility and locker rooms open to Park tenants. Also, a conference room, restaurant, patio, showers, pool, and Jacuzzi
- High speed internet services
- Ithaca's main U.S. Post Office and Federal Express facility on site
- Extensive business network introductions
- Complete laboratory facilities
- University connections with highly qualified, research-oriented faculty and staff who offer consulting opportunities and research partnerships
- Access to graduate and undergraduate students for co-op programs, internships, field experiences and part-time employment
- Potential adjunct professorships
- Onsite professional training offered by Cornell's Office of Human Resources
- Introductions to providers of seed and venture capital

For Your Employees

- Free parking
- University library privileges
- CFCU Credit Union membership
- Daycare on site in the Park
- Membership discounts at the YMCA
- Robert Trent Jones Golf Course
- Free notary public services
- Professional development seminars at Cornell University
- Complimentary photocopies
- Complimentary faxes

©2005 Cornell University. All rights reserved. Certain restrictions may apply to availability of above listed services.

w w w . c o r n e l l b t p . c o m